



# VIETNAM CONTAINER SHIPPING CORPORATION

Enterprise code: 02000453688 | Add: 11 Vo Thi Sau Str., Ngo Quyen Dist., Hai Phong, Vietnam  
Tel: (84) 225 3836705 | Fax: (84) 225 3836104 | Email: info@viconship.com | Website: www.viconship.com

## DRAFT PROPOSAL TO GENERAL MEETING OF SHAREHOLDERS (1) (Ref: On approval of audited Financial Statement 2021)

### Respectfully addressed to: GENERAL MEETING OF SHAREHOLDERS 2022

- Pursuant to Law on Enterprise No.59/2020/QH14 dated 17/06/2020;
- Pursuant to the Charter of Vietnam Container Shipping Corporation;
- Pursuant to Audited Financial Statement 2021 of the Company;

The Board of Directors of Vietnam Container Shipping Corporation would like to report and submit to the General Meeting of Shareholders for approval on the 2021 financial statements of Vietnam Container Shipping Corporation, audited by PwC Vietnam Limited Company. “The financial statements have honestly and reasonably reflected, in all important aspects, the financial situation of Vietnam Container Shipping Corporation as of December 31<sup>st</sup>, 2021, business results and cash flows for year ended the same day, in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and other legal requirements relating to the preparation and presentation of financial statements” (Extracted from the conclusion of Audit report).

The 2021 financial statement of the Company is disclosed in accordance with the regulations and also posted on the Company’s website ([www.viconship.com](http://www.viconship.com)) . Some financial items for 2021 are as follows:

Đơn vị: Đồng Việt Nam

Seq	Items	Seperate Report Data (Mother Company)	Consolidated Report Data
1	Total assets	2.116.368.216.485	3.266.420.441.162
2	Equity	2.004.557.555.056	2.996.127.867.563
	<i>In which: Share Capital</i>	1.100.281.540.000	1.100.281.540.000
3	Revenue from providing service	162.568.460.428	1.892.131.002.372
4	Revenue from financial activity	245.975.454.507	13.015.325.965
5	Profit before enterprise income tax	250.855.748.088	482.691.289.109
6	Profit after enterprise income tax	249.143.311.503	413.802.537.829
7	Profit after shareholders’ tax of mother company		349.944.708.596
8	Basic earnings per share		5.733

Respectfully submit for approval of General Meeting of Shareholders./.

Hai Phong, March 2022

**ON BEHALF OF BOARD OF DIRECTORS**



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## PROPOSAL TO GENERAL MEETING OF SHAREHOLDERS (2)

*(Ref: Dividend payment in 2021 and expected dividend rate in 2022)*

**Respectfully addressed to: GENERAL MEETING OF SHAREHOLDERS 2022**

- Pursuant to the Charter of Vietnam Container Shipping Joint Stock Corporation;
- Pursuant to the Resolution No.01/2021/NQ-DHDCD dated 26/03/2021 at General Meeting of Shareholders of Vietnam Container Shipping Joint Stock Corporation;
- Pursuant to Audited Financial Statement 2021 of the Company;
- Pursuant to Business Plan 2022 of the Company;

### 1. Divident rate in 2021:

Based on business results in 2021, the Board of Directors submits to General Meeting of Shareholders for approval on the dividend rate of 2021 as follows:

- + Cash dividend: 5% of Previous Charter Capital (Previous Charter Capital: 551.227.980.000 dong), equivalent to: 27.561.399.000 dong, paid in Nov/2021.
- + Stock dividend: 10% of Current Charter Capital (Current Charter Capital: 1.102.455.960.000 dong) according to the plan of issuing shares to pay dividends.

### 2. Expected dividend rate in 2022:

Based on the business plan for 2022, the Board of Directors proposes the dividend rate for 2022 to be: 20% of the current charter capital (Current charter capital: 1.102.455.960.000 dong).

Respectfully submit for approval of General Meeting of Shareholders./.

Hai Phong, March 2022  
**ON BEHALF OF BOARD OF DIRECTORS**



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## **PROPOSAL TO GENERAL MEETING OF SHAREHOLDERS (3)**

*(Ref: Remuneration and bonus for the Board of Directors, Inspection Committee in 2021;  
Appropriation to the Bonus and welfare fund in 2021)*

### **Respectfully addressed to: GENERAL MEETING OF SHAREHOLDERS 2022**

- Pursuant to the Charter of Vietnam Container Shipping Joint Stock Corporation;
- Pursuant to the Resolution No.01/2021/NQ-DHDCD issued on 26/03/2021 at General Meeting of Shareholders of Vietnam Container Shipping Joint Stock Corporation;
- Pursuant to Audited Financial Statement 2021 of the Company;
- Pursuant to the actual situation of the Company's business activities;

### **1. Remuneration, bones for BOD and the Inspection Committee in 2021:**

In 2021, the Board of Directors and Inspection Committee did not receive remuneration.

In recognition of the contribution of the Board of Directors and Inspection Committee in performing the duties in the management and monitoring of the Company's activities in 2021, the Board of Directors suggests General Meeting of Shareholders for approval of the reward for Board of Directors and Inspection Committee in accordance to the business results in 2021 as follows:

Total profit after tax : 413.802.537.829 VND

Propose to extract 1% of the profit after tax (4,1 billion VND) to reward Board of Directors and Inspection Committee.

### **2. Appropriation to the bonus and welfare fund in 2021:**

Based on the business results in 2021, the Board of Directors proposed to extract the bonus and welfare fund in 2021 for the group with 23 billion VND.

Respectfully submit for approval of General Meeting of Shareholders./.

Hai Phong, March 2022

**ON BEHALF OF BOARD OF DIRECTORS**



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## PROPOSAL TO GENERAL MEETING OF SHAREHOLDERS (4)

*(Sub: Approving a budget for marketing activities)*

### To: GENERAL MEETING OF SHAREHOLDERS IN 2022

- Pursuant to the Law on Enterprises No.59/2020/QH14 dated June 17, 2020;
- Pursuant to the Charter of Vietnam Container Shipping Joint stock Corporation;
- Based on the current situation and the need to invest in expanding business activities of the Company;

To facilitate the work of retaining existing customers, continue to seek more new potential customers, The BOD of Vietnam Container Shipping Joint stock Corporation would like to propose General Meeting of Shareholders for consideration and approval of the budget for that activities as follows:

Annual budget for marketing activities: Maximum 5% of the annual profit after tax

Respectfully submit to General meeting of shareholder for approval./.

Haiphong, March , 2022

**ON BEHALF OF THE BOARD OF DIRECTORS  
CHAIRMAN**

**NGUYEN VIET HOA**



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## PROPOSAL TO GENERAL MEETING OF SHAREHOLDERS (5)

*(sub: Adjusting the registered business lines in accordance with the notice of the maximum foreign ownership ratio as prescribed in Article 139 of Decree 155/2020/ND-CP dated December 31, 2020 of the Government)*

### Respectfully addressed to: GENERAL MEETING OF SHAREHOLDERS 2022

- Pursuant to the Law on Enterprise No. 59/2020/QH14 dated June 17, 2020 (Law on Enterprise);
- Pursuant to the Law on Securities No. 54/2019/QH14 dated November 26, 2019 (Law on Securities);
- Pursuant to the Decree No. 155/2020/ND-CP dated December 31, 2020 elaborating some Articles of the Law on Securities (Decree 155/2020/ND-CP);

The Board Directors of Vietnam Container Shipping Joint Stock Corporation submits to the General Meeting of Shareholders for consideration and approval of the adjustment of registered business lines, and at the same time, amending the Company's Charter to be consistent with the notice of the maximum foreign ownership ratio as prescribed in Article 139 of Decree 155/2020/ND-CP dated 31/ December 2020 of the Government (the maximum foreign ownership ratio in the Company has been approved by the State Securities Commission at: 49%), details are as follows:

1. Detailed adjustment of 04 industry codes (additional contents are italicized in the content of industries):

Seq	Industry code	Content
1	4659	Wholesale of other machinery, equipment and spare parts Details: Wholesale of marine machinery and equipment ( <i>except for goods and services that foreign investors are not allowed to distribute, import or export, or restrict distribution, import and export in accordance with the Investment Law and related documents</i> )
2	4730	Retail sale of motor fuel in specialized stores Details: Retailing of motor fuel in specialized stores ( <i>except for goods that foreign investors are not allowed to distribute, import or export, or restrict distribution, import and export in accordance with the Investment Law and related documents</i> )
3	5222	Service activities that directly support water transport Details: Operating activities, seaport transport services, towing; Cargo carriage by barge ( <i>except for the following activities: Services of establishing, operating, maintaining and maintaining navigational signals, water areas, waters, public navigational channels and navigational routes; surveying services water zones, waters, public navigational channels and navigational routes serving the publication of maritime notices; surveying services, building and publishing charts of water areas, seaports,</i>



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		<i>navigational channels and navigational routes; development and distribution of maritime safety documents and publications; Regulatory services to ensure maritime safety in water zones, waters and public navigational channels; marine electronic information services)</i>
4	5229	<p>Other supporting service activities related to transportation</p> <p>Details: Shipping agency services; Agency services for sea transport; Freight forwarding; Activities of customs clearance agents; Cargo transportation agency; Cargo transportation support services; Brokerage for chartering ships; Packing goods, taking samples, weighing goods; International multimodal transport and domestic multimodal transport (except for transport, air transport services, except for the following activities: Service of setting up, operating, maintaining and maintaining marine signals , water areas, waters, public navigational channels and navigational routes; surveying services of water areas, waters, public navigational channels and navigational routes serving the publication of maritime notices; surveying services, formulating and publishing charts of water areas, seaports, navigational channels and navigational routes; building and publishing maritime safety documents and publications; Regulatory services to ensure maritime safety in water zones; waters and public navigational channels; maritime electronic information services).</p>

2. Amendment of Charter: Amendment of Article 3 of the Company's Charter due to the modification of business lines.

3. Authorize the Board of Directors: to carry out the procedures related to the adjustment of the Company's business lines and amend the Company's Charter in accordance with the adjusted contents on the basis of compliance with the Business Law. Industry 2020, Investment Law 2020 and other relevant legal documents.

*Respectfully submitted./.*

**ON BEHALF OF THE BOARD  
OF DIRECTORS  
CHAIRMAN**

**NGUYEN VIET HOA**



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## **PROPOSAL TO GENERAL MEETING OF SHAREHOLDERS (6)**

*(Ref: Selecting independent auditing company to audit financial statements for 2022)*

### **Respectfully addressed to: GENERAL MEETING OF SHAREHOLDERS 2022**

- Pursuant to Law on Enterprise No.59/2020/QH14 dated 17/06/2020;
- Pursuant to Law on Securities No.54/2019/QH14 dated 26/11/2019;
- Pursuant to the list of independent auditing companies approved by the Ministry of Finance and the State Securities Commission for auditing listed companies in 2022;

In order to be active on selecting auditor for the financial statements of Vietnam Container Shipping Corporation, Inspection Committee proposes to the General Meeting of Shareholders:

1/ List of 4 leading auditing companies providing financial auditing services:

- Vietnam Ernst & Young Limited company.
- KPMG Vietnam Limited company.
- PwC Vietnam Limited company.
- Deloitte Vietnam Limited company.

2/ The Inspection Committee proposes the General Meeting of Shareholders to authorize the Board of Directors of Vietnam Container Shipping Corporation to be based on quality of service and auditing fee, to select one of the mentioned above companies to audit the financial statements of the Company for year 2022.

Respectfully submit./.

**ON BEHALF OF  
INSPECTION COMMITTEE**