VIETNAM CONTAINER SHIPPING CORPORATION
11 Vo Thi Sau – Ngo Quyen – Hai Phong – Viet Nam
Enterprise code: 0200453688
Tel: (84-225) 3 836 705 - Fax: (84-225) 3 836 104
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Haiphong, July 28th, 2023

SHAREHOLDERS QUESTIONNAIRES 2023

To: Shareholders of Vietnam Container Shipping Corp.,

I. SHAREHOLDER INFORMATION

Shareholder's name: **James Smith**

Address: **No 112, War Street**
Tel: 0789789789

Shareholder's code:	**CD2600**
Number of shares owned	440
Total voting rights	**440**

Nationality: English
ID: 025025025
Issue date: 22/04/2009

- Number of shares owned by Shareholders according to the list as of July 21, 2023 for written questionnaires 2023.

II. PURPOSE AND CONTENTS OF QUESTIONNAIRES

The BOM would like to send this written questionnaires form to shareholders and ask them to vote on the following issues:

1. Approving the Regulation on collecting written questionnaires of shareholders 2023.

Agree ☐ Disagree ☐ No opinion ☐

2. Report and apply for approval for the use of capital obtained from the public offering of shares in accordance with the Resolution of the General Meeting of Shareholders No. 01/2021/NQ-ĐHĐCD dated March 26, 2021, specifically :

According to the Resolution of the General Meeting of Shareholders No. 01/2021/NQ-ĐHĐCD dated March 26, 2021, the General Meeting of Shareholders of VSC approved the plan to issue shares to existing shareholders in a 1:1 ratio, with the issue price of VND 10,000 per share, to increase the Company's charter capital from VND 551,227,980,000 to VND 1,102,455,960,000.

On January 14, 2022, according to Resolution No. 01/2022/NQ-HĐQT, the BOM of the Company approved the results of the share issuance to increase charter capital, in which the number of shares offered for sale success is 55,122,798 shares.

As a result of the issuance, the total amount of money the Company actually received is: 554,343,510,000 VND.

On January 25, 2022, the State Securities Commission issued Document No. 479/UBCK-QLCB announcing the receipt of the full report on the results of the public offering of shares by VSC.

Because the time to complete the issuance of additional shares to the public took longer than expected, the Company was due to pay some suppliers and had to pay the transferee 8,928,000 shares of Vinalines Dinh Vu Port (equivalent to 36% of the charter capital of Vinalines Dinh Vu Joint Stock Company. To ensure uninterrupted operation of the company and to complete the set investment plan). the Company has mobilized working capital to ensure payment for suppliers and transfer partners 8,928,000 shares of Vinalines Dinh Vu Port Joint Stock Company (equivalent to 36% of the charter capital of Vinalines Port Joint Stock Company)on the agreed payment schedule.

Based on the actual situation of the Company and based on the proceeds from the issuance of shares to increase capital, on January 26, 2022, the BOM approved the adjustment of the plan to use the capital collected No 0126/2022/NQ-HĐQT, the BOM of the Company reports to the General Meeting of Shareholders on the use of the proceeds from the additional offering of shares to the publicas follows:

Unit: dongs

Seq	Content	The plan of use has been approved according to the expected amount of money collected	The plan of use has been approved according to the actual amount collected	Actual use
1	**Payment of items for business**	**211.227.980.000**	**161.850.774.000**	**161.850.774.000**
1.1	*Payment for petrol and oil purchases to the following partners:*	*180.227.980.000*	134.000.000.000	134.206.841.776
+	PVOIL Hai Phong Petroleum Joint Stock Company	60.218.000.000		60.373.545.390
+	Anh Thuy Petroleum Trading Joint Stock Company	20.000.000.000		-
+	Five Star Logistics and Trading Co., Ltd	15.645.000.000		-
+	Golden River Dat Cang Joint Stock Company	10.143.000.000		930.144.930
+	Vosco Trading and Service Joint Stock Company	10.512.000.000		3.309.511.810
+	Vuong Dat Shipping and Trading Co., Ltd	63.709.980.000		9.098.394.744
+	Thanh Đức Holdings Joint Stock Company	-		58.961.016.250

+	Phuong Dong Petroleum Trading Joint Stock Company	-		1.534.228.652
1.2	*Paying employees salaries*	*31.000.000.000*	27.850.774.000	27.643.932.224
+	Salary of employees	31.000.000.000		25.271.824.722
+	Personal income tax from employees salaries			2.372.107.502
2	Receiving the transfer of 8,928,000 shares of Vinalines Dinh Vu Port Joint Stock Company (equivalent to 36% of the charter capital of Vinalines Dinh Vu Port Joint Stock Company) from existing shareholders of Vinalines Dinh vu Port Joint Stock Company.	340.000.000.000	392.492.736.000	392.492.736.000 (*)
	Total	**551.227.980.000**	**554.343.510.000**	**554.343.510.000**

In there:

- Actual amount earned from offering: 554,343,510,000 VND

(Because the number of shares that were not fully sold to existing shareholders, they were sold to other entities at the price of VND 25,000/share. Therefore, after deducting the costs of the issuance, the actual amount was still higher than the expected).

(*) Offsetting working capital used to receive the transfer of 8,928,000 shares of Vinalines Dinh Vu Port Joint Stock Company (equivalent to 36% of charter capital of Vinalines Dinh Vu Port Joint Stock Company) in accordance with Resolution No. 0126/2022/NQ-HĐQT dated January 26, 2022.

Agree ☐ Disagree ☐ No opinion ☐

3. Approving the extension of the holding period of shares of Vinalines Dinh Vu Port Joint Stock Company

Pursuant to the Resolution of the General Meeting of Shareholders No. 01/2021/NQ-DHDCD dated March 26, 2021 and the Resolution of the BOM No. 96/2021/NQ-HĐQT dated August 2, 2021 on approving the detailed content of the plan to use the capital obtained from the public offering of shares in 2021, VSC approved the purchase of 8,928,000 shares of Vinalines Dinh Vu Port Joint Stock Company (This purchase is held for business purposes, short-term holding period). However, on the basis of studying the market situation and realizing the potential investment opportunities of Vinalines Dinh Vu Port Joint Stock Company in the long term, the BOM of the Company would like to submit to the General Meeting of Shareholders to approve the decision of extending the holding period of the above-mentioned shares from short-term to long-term holding.

Agree ☐ Disagree ☐ No opinion ☐

4. Adjust the plan to issue shares to existing shareholders attached to the Resolution of the General Meeting of Shareholders No. 01/2023/NQ-ĐHĐCD dated 10/03/2023, specifically:

The approved content in the plan to issue shares to increase charter capital attached to the Resolution of the General Meeting of Shareholders No. 01/2023/NQ-ĐHĐCD dated 10/03/2023	Content proposed to adjust	Reason
18. Expected offering time: In 2023 and after receiving the Certificate of Public Offering Registration from the State Securities Commission.	18. Expected offering time: In the year 2023-2024, after receiving the certificate of registration of public offering of securities from the State Securities Commission and after VSC closes the listing of shareholder to pay dividends in shares according to the plan of issuing shares to pay dividends attached to Resolution No. 01/2023/NQ-ĐHĐCD dated March 10, 2023.	Based on the market situation and time to complete the procedures for issuing shares at the competent State agencies, in order to ensure the interests of shareholders, the BOM proposes to implement the share issuance plan to pay dividends before issuing shares to existing shareholders
9. Number of shares offered for sale: 121,269,397 shares (One hundred and twenty one million, two hundred and sixty nine thousand, three hundred and ninety seven shares), equivalent to 100% of outstanding shares.	9. Number of shares to be offered: expected maximum 133,396,336 shares (One hundred and thirty-three million, three hundred and ninety-six thousand, three hundred and thirty-six shares), this maximum number of shares to be offered for sale is calculated based on the expected issuance of 121,269,397 shares to pay dividends according to the share issuance plan to pay	Due to the increase in the number of issued shares due to stock dividend payment, the number of shares issued to existing

	dividends attached to Resolution No. 01/2023/NQ-ĐHĐCD dated 10/03/2023. In the event that this dividend issue is not fully distributed, the number of shares offered for sale is specified by 100% of the actual number of shares before the issue.	shareholders at the ratio of 1:1 will also increase accordingly.
11. Total offering value (calculated at par value): 1,212,693,970,000 VND (One thousand two hundred and twelve billion, six hundred and ninety three million, nine hundred and seventy thousand dong)	11. Total value of shares to be offered for sale (calculated at par value): expected maximum 1,333,963,360,000 VND. (One thousand three hundred thirty-three billion, nine hundred and sixty-three million, three hundred and sixty thousand dong).	Adjustment of total offering value (calculated at par value) corresponds to an increase in the number of issued shares.
14. Right exercise ratio: 1:1 *(shareholder owns 01 share, equivalent to 01 right, 01 right to buy 01 share).*	14. Right exercise ratio: 1:1 *(at the closing date of the list of shareholders to exercise the right, the shareholder owns 01 share corresponding to 01 right, 01 right to buy 01 share).*	
19: Method of handling the remaining shares that have not been fully distributed: The remaining shares that have not been fully distributed due to the shareholder's failure to exercise the right to buy ("Shares to be distributed") are approved by the General Meeting of Shareholders ("AGM"). authorized the Board of Management ("BOM") to offer to investors at the offering price of VND 10,000/share, equal to the offering price to existing shareholders to ensure the maximum offering of all shares offered. The General Meeting of Shareholders authorizes the BOM to develop criteria and select investors who wish to buy shares to be distributed.	19: Method of handling remaining shares that have not been fully distributed: The remaining shares that have not been fully distributed because shareholders do not exercise the right to buy ("Shares to be distributed") are approved by the General Meeting of Shareholders ("AGM") authorized the Board of Management ("BOM") to offer to investors at the offering price of VND 10,000/share, equal to the offering price to existing shareholders to ensure the maximum offering of all shares. The General Meeting of Shareholders authorizes the BOM to develop criteria and select investors who wish to buy shares to be distributed. The number of Shares to be Distributed which are offered for sale to other entities according to the decision of the Board of	Adjust to comply with the provisions of the law

<table>
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<td>The number of Shares to be Distributed to be offered for sale to other entities according to the decision of the Board of Directors will be restricted from transferring within 01 year from the date of completion of the offering. The distribution of Shares to be Distributed to other investors must meet the following conditions:
• Comply with the provisions of Article 195 of the Enterprise Law 2020: "Subsidiaries are not allowed to invest in buying shares or contribute capital to the parent company. Subsidiaries of the same parent company may not concurrently contribute capital or purchase shares for cross-ownership."
• Ensuring the conditions for a private placement of shares as prescribed in Article 42 of Decree No. 155/2020/ND-CP issued by the Government on December 31, 2020 detailing the implementation of a number of articles of the Securities Law.</td>
<td>Directors will be restricted from being transferred within 01 year from the date of closing the offering. The distribution of Shares to be Distributed to other investors must meet the following conditions:
• Comply with the provisions of Article 195 of the Enterprise Law 2020: "Subsidiaries are not allowed to invest in buying shares or contribute capital to the parent company. Subsidiaries of the same parent company may not concurrently contribute capital or purchase shares for cross-ownership."
• Ensuring the conditions for the stock offering specified in Article 42 of Decree No. 155/2020/ND-CP issued by the Government on December 31, 2020 detailing the implementation of a number of articles of the Securities Law.</td>
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<td>IV. Plan to use capital obtained from the offering
The proceeds from the offering of additional shares are expected to be 1,212,693,970,000 VND (One thousand two hundred and twelve billion, six hundred and ninety three million, nine hundred and seventy thousand dong) which will be used to:
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<tr><th>Seg</th><th>Uses</th><th>Estimated amount (VND)</th><th>Estimated time</th></tr>
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<td>IV. Plan to use capital obtained from the offering
he proceeds from the offering of additional shares are expected to be 1,333,963,360,000 VND (One thousand three hundred and thirty three billion, nine hundred and sixty three million, three hundred and sixty thousand dong) which will be used for the implementation of the following purposes in descending order of priority:
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<td>Adjustment of the plan to use capital obtained from the offering due to an increase in the number of issued shares.</td>
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1	Invest in a seaport enterprise based in Hai Phong City ("Target Company") through capital transfer	1.200.000.000.000	In 2023
2	Additional working capital	12.693.970.000	In 2023
	Total	**1.212.693.970.000**	

Total expected investment capital in the Target Company is VND 2,250,000,000,000,000 of which (i) VND 1,050,000,000,000 is expected by the Company to actively and/or mobilize funds from credit institutions, businesses and individuals; and (ii) VND 1,200,000,000,000,000 raised through this offering.

The investment plan to dominate the Target Company is implemented in accordance with the policy of the General Meeting of Shareholders of the Company approved in Resolution No. 03/2022/NQ-DHDCD dated 11/11/2022 and Resolution No. 04/2022/NQ - DHDCD on 17/01/2023.

The General Meeting of Shareholders assigned the BOM to continue to perform the assigned tasks in

1	Receive transfer up to 44% of charter capital of Nam Hai Dinh Vu Port Company Limited ("Target Company") from existing capital contributors of the Target Company	1.320.000.000.000	In 2023-2024
2	Additional working capital	13.963.360.000	In 2023-2024
	Total	**1.333.963.360.000**	

Mr. Cap Trong Cuong - General Director, member of the Board of Management of Vietnam Container Joint Stock Company is currently the Chairman of the Board of Members of Target Company.

The investment plan to dominate the Target Company is implemented in accordance with the policy of the General Meeting of Shareholders of the Company approved in Resolution

Resolution No. 03/2022/NQ-ĐHĐCD dated 11/11/2022 and Resolution No. 04/2022/NQ-ĐHĐCD dated January 17, 2023 to complete the dominant investment in the Target Company in 2023. In case of necessity, the General Meeting of Shareholders assigns the BOM to flexibly use the proceeds from the offering for the above purposes..	No. 03/2022/NQ-DHDCD dated 11/11/2022 and Resolution No. 04/2022/NQ - DHDCD on 17/01/2023. The General Meeting of Shareholders assigned the BOM to continue to perform the assigned tasks in Resolution No. 03/2022/NQ-ĐHĐCD dated 11/11/2022 and Resolution No. 04/2022/NQ-ĐHĐCD dated January 17, 2023 to complete the dominant investment in the Target Company in 2023. In case of necessity, the General Meeting of Shareholders assigns the BOM to flexibly use the proceeds from the offering for the above purposes. In the event that at the end of the prescribed offering time, the Company does not offer all the shares as registered, the proceeds from the offering are not enough as expected, depending on the actual situation, the General Meeting of Shareholders authorize the BOM to implement the following solutions: - Extend the offering to continue offering all the remaining shares to ensure compliance with the law; - In addition, if the expected mobilized amount of the offering is not fully collected, the Company will use other sources of capital such as bank loans and/or issue corporate bonds and/or other solutions in line with regulations of law and internal regulations of the Company to implement the set plans.	

Agree ☐ Disagree ☐ No opinion ☐

THE BOARD OF MANAGEMENT
CHAIRMAN

BUI MINH HUNG

Shareholder
(Sign, full-name, seal)

Note:

1. *The written questionnaires shall be sent to the Organizing Committee: Vietnam Container Shipping Joint Stock Company – Address: 11 Vo Thi Sau, May To Ward, Ngo Quyen District, Hai Phong City before 5:00 pm on August 09, 2023 by mail (in sealed envelope), by fax or by email (email address:**ngaptt@viconship.com**).*
2. *Invalid written questionnaires are :*
   a. Questionnaires are not issued by the Organizing Committee..
   b. Questionnaires that the Organizing Committee did not receive within the above time limit.
   c. Questionnaires have been erased, torn, corrected, or written with other contents.
   d. Questionnaires are not signed by the shareholder or an authorized representative.
   Documents for collecting written opinions of shareholders are posted on the website of Vietnam Container Shipping Joint Stock Company, shareholders can download at the link: http://www.viconship. com (section: Shareholder information).